

NetFlow – The De Facto Standard for Traffic Analytics

**A Webinar on NetFlow and its uses in Enterprise
Networks for Bandwidth and Traffic Analytics**

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Network

Network Monitoring

NetFlow Analysis

Network Config Mgmt

Servers & Applications

Server Monitoring

Application Perf Monitoring

End User Experience

Desktop

Desktop Management

Asset Management

Remote Control

ServiceDesk

Helpdesk

ITIL Service Desk

Software License Tracking

Windows Infrastructure

Active Directory

SQL Server

Exchange Server

Event Log & Compliance

Windows Event Logs

Syslog Management

Firewall Log Analyzer

Security

Vulnerability Analysis

Patch Management

Password Management

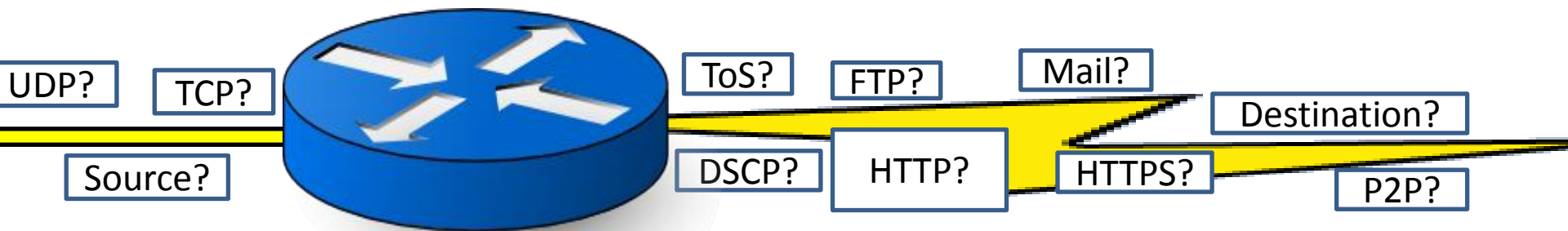
ManageEngine is an IT management vendor focused on bringing a complete IT management portfolio to all types of enterprises

Today's Discussion

- The need for bandwidth monitoring and traffic analytics
- What is NetFlow
- Flexible NetFlow
- Supported Devices
- Use cases
- SNMP, Packet Sniffing or NetFlow
- Questions?

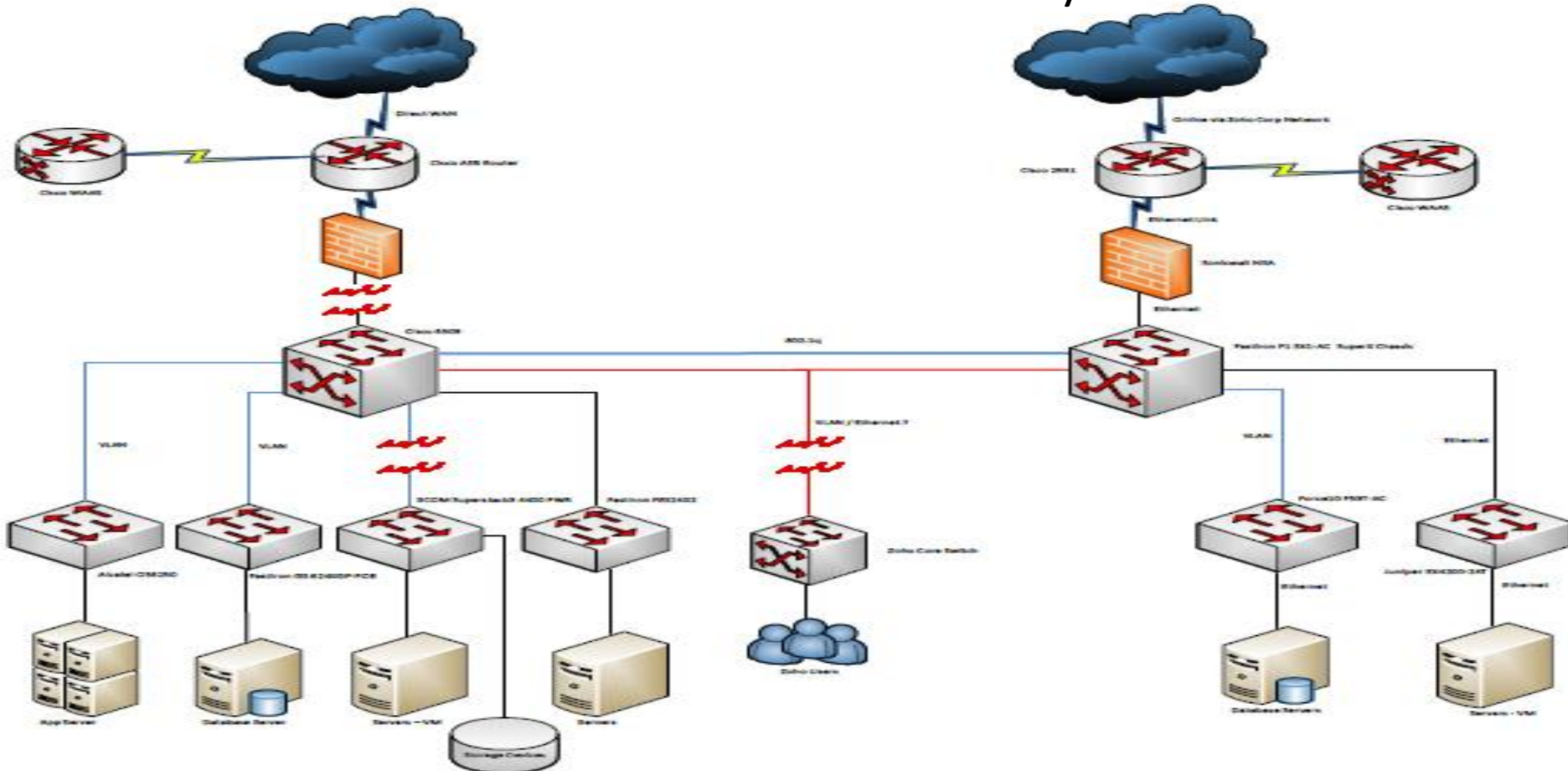
What is Happening

- Profile your network
- Who are the 'Top Talkers'
- Understand application usage patterns
- Protocol distribution
- Performance of QoS policies



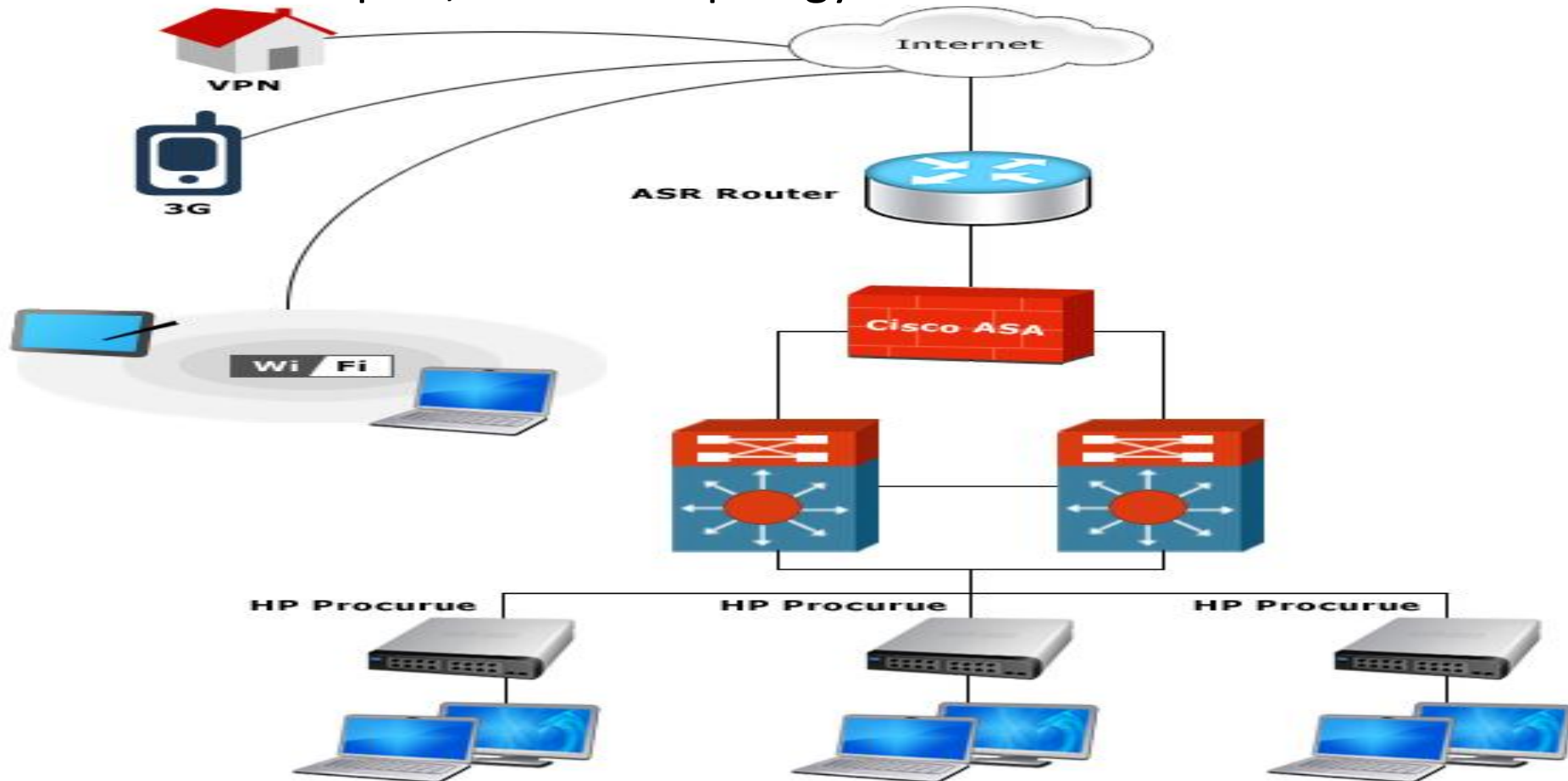
Quicker Troubleshooting

- Drill down to traffic spikes or bottlenecks on leased line
- Find root cause of Internet and application slowness
- Real time voice and video traffic analysis



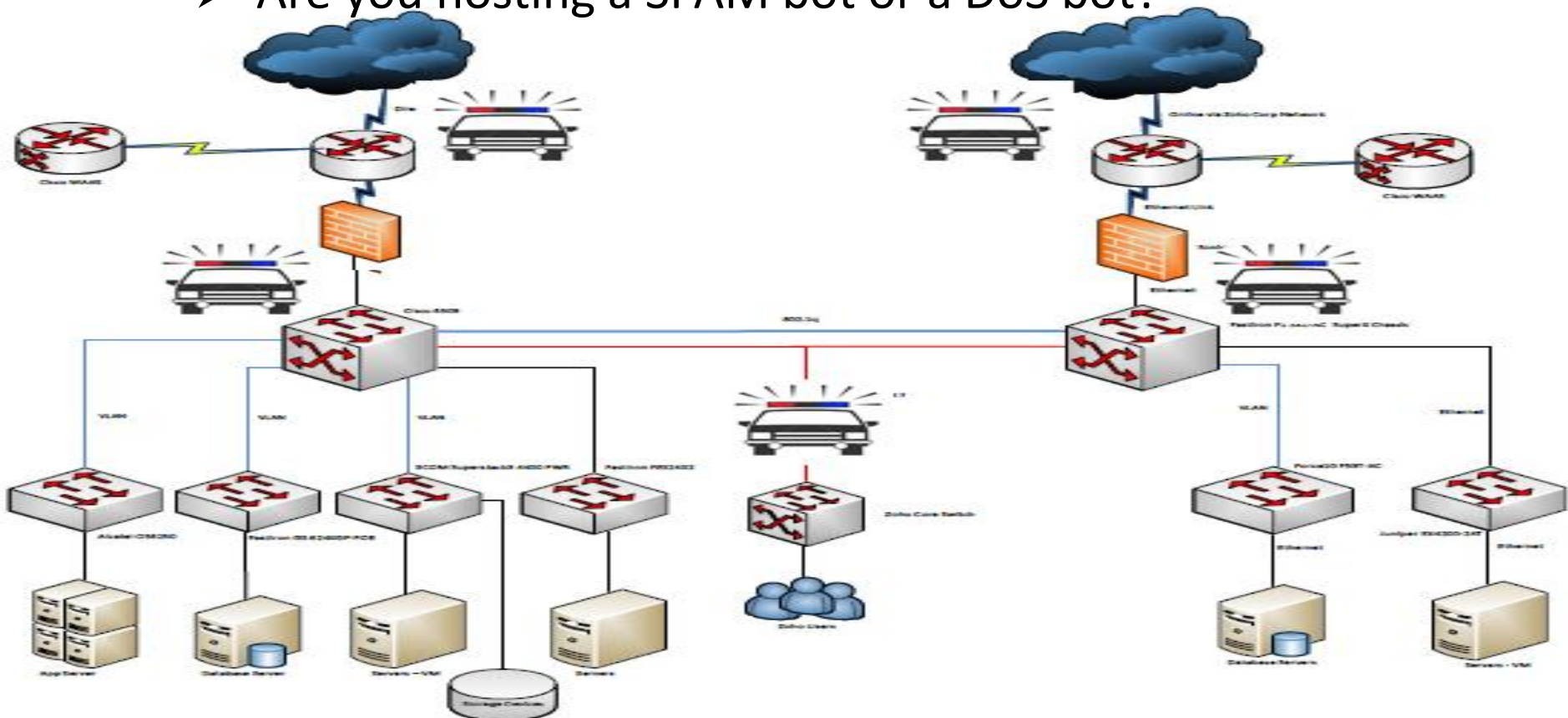
Bigger, Faster and Complex Networks

- Erosion of network perimeter: Telecommuting
- Faster networks: 1G, 10G, 40G and now 100G
- Complex, meshed topology



Network Security

- Increasing BYOD trend and telecommuting
- Remember the 2011 network attacks?
- Zero day malware goes undetected by IDS and IPS
- Are you hosting a SPAM bot or a DoS bot?



Capacity Planning and Cost Savings

- Is a bandwidth upgrade necessary?
- How much is social media traffic usage?
- Identify congestion causing applications
- Save cost with informed decisions



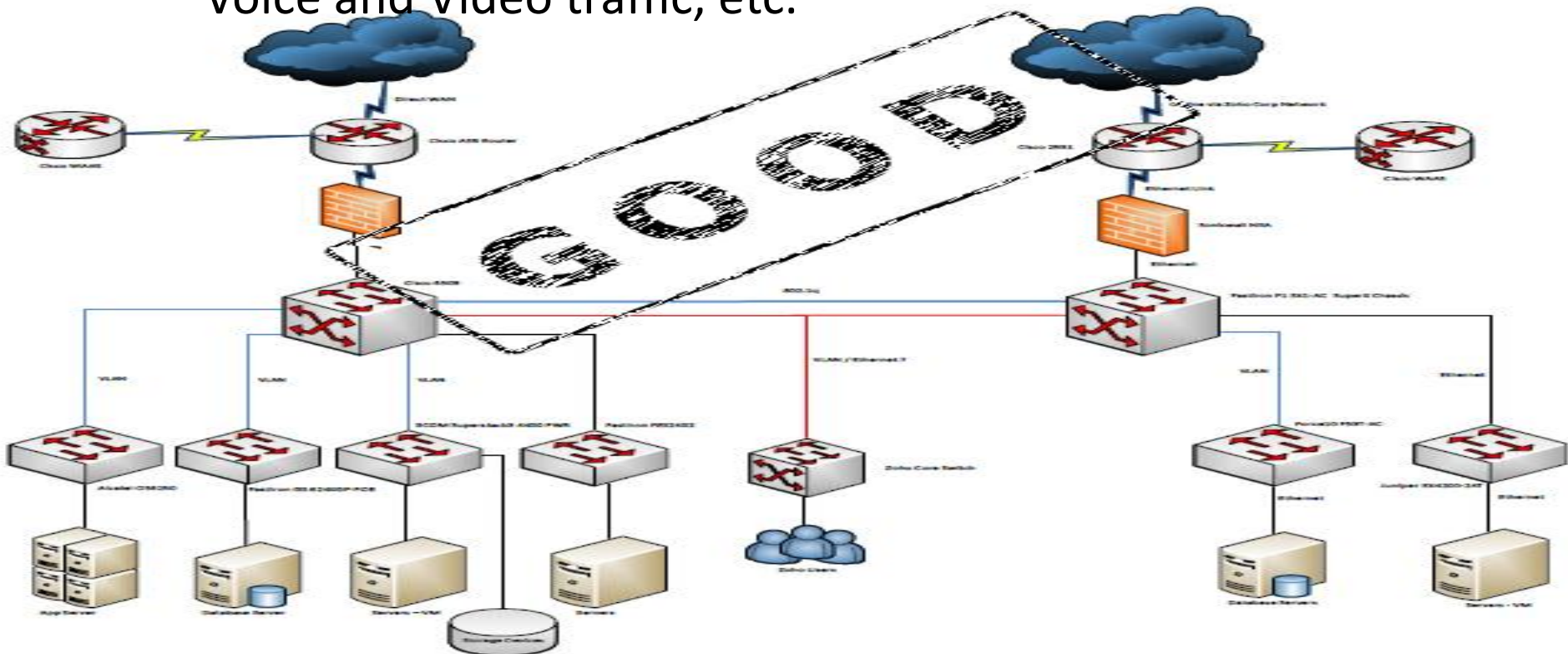
SLA Verification and Usage based Billing

- ISP meeting Committed Data Rate (CDR)?
- Validate ISP's SLA reports with your custom reports
- Usage data and info for billing / chargeback



Create a high performing network

- Ensure optimal bandwidth usage
- Effect of network changes and new applications
- Validate QoS policies
- Performance of new technology: IPv6, MPLS, 40G or 100G, Voice and Video traffic, etc.



Introducing NetFlow

Technology developed by Cisco - Initially designed as a switching path

Now the **Primary IP Traffic** accounting technology

Answers the **WHO, WHAT, WHEN** and **WHERE** question of network IP traffic

All major vendors now support flow export :

NetFlow - Cisco, Adtran, 3COM

sFlow - Alcatel, HP, Brocade, Enterasys, Dell

IPFIX - Nortel

J-Flow - Juniper

What is NetFlow

What is a Flow

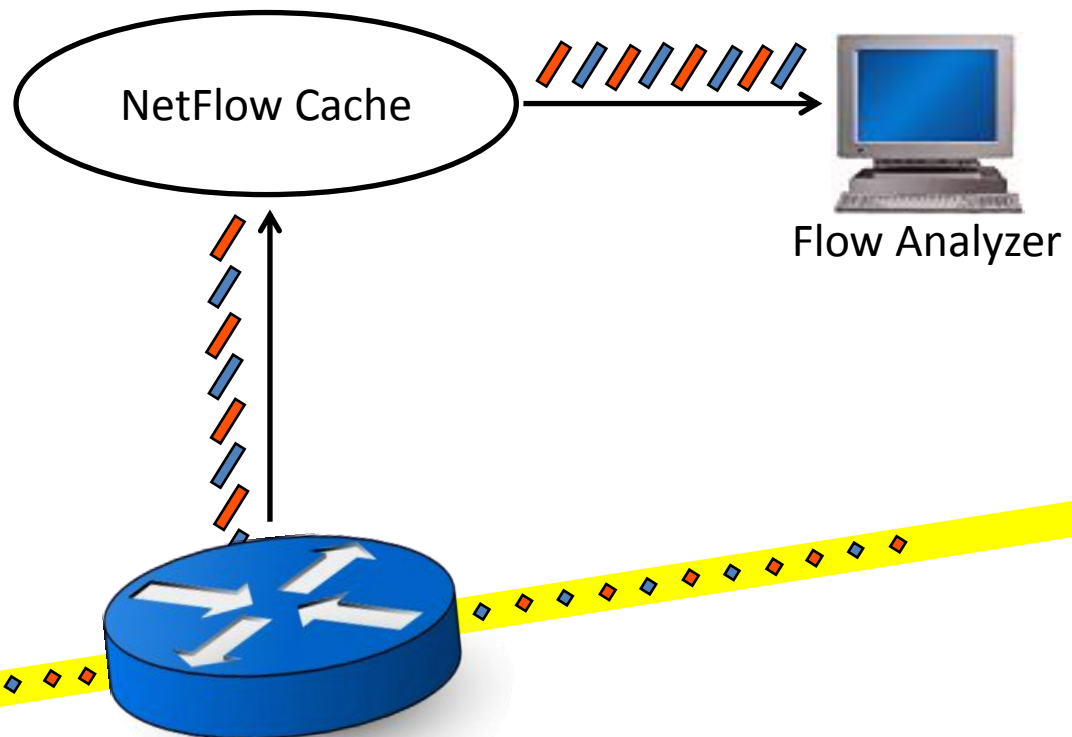
Seven (7) unique fields define a flow

Source Interface (ifindex)	/
Protocol	/
Source IP Address	/
Destination IP Address	/
Source Port	/
Destination Port	/
ToS	/

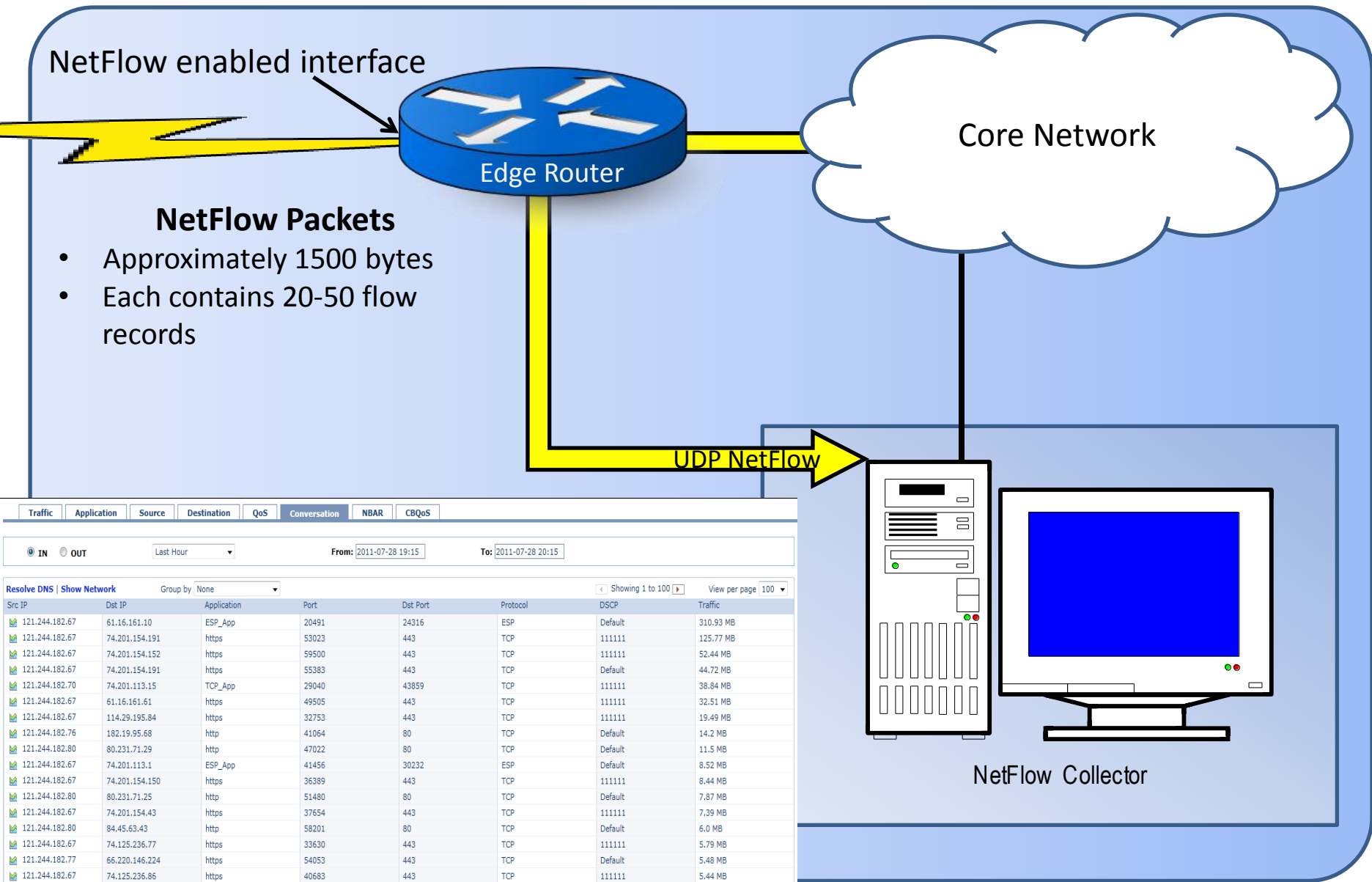


How NetFlow Works

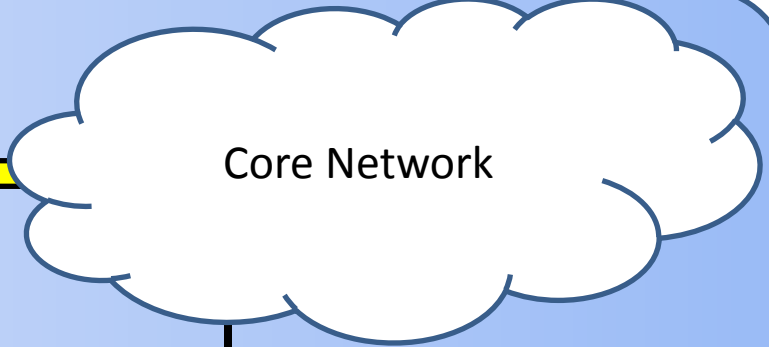
- Traffic passes through routing/switching device interface
- Flow created (remember the 7 fields) and stored in NetFlow cache
- Flows grouped and exported in UDP packets to collector based on active and inactive flow timeout



What is NetFlow



NetFlow enabled interface

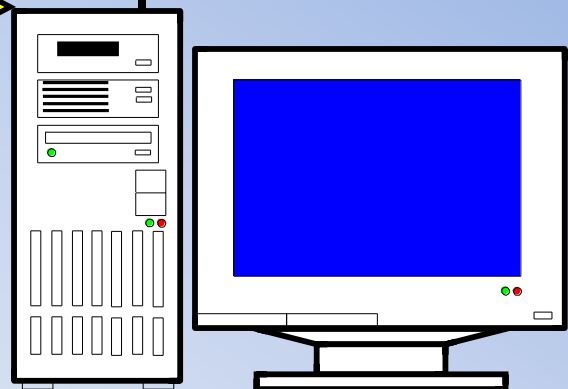


NetFlow Packets

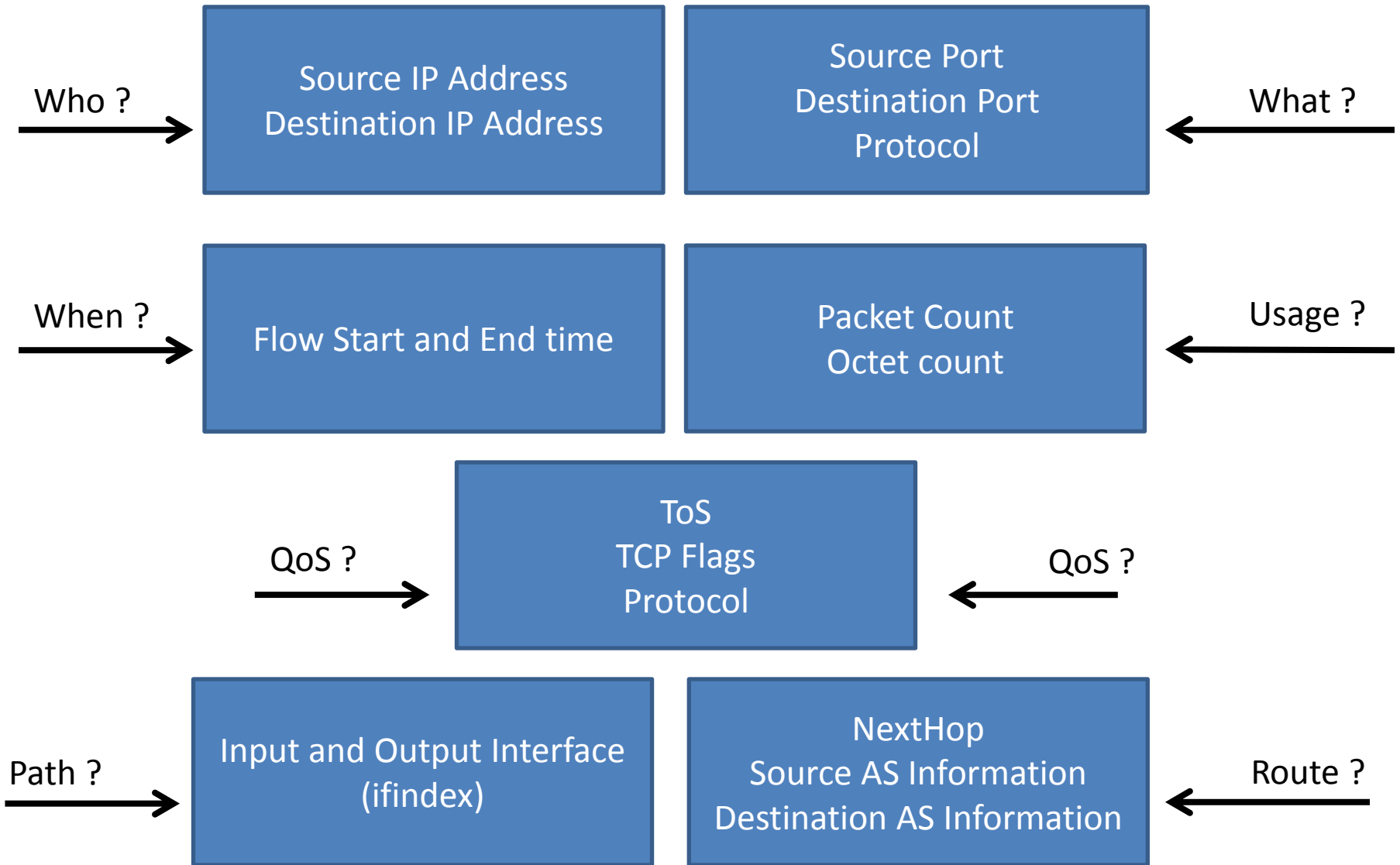
- Approximately 1500 bytes
- Each contains 20-50 flow records

UDP NetFlow

Src IP	Dst IP	Application	Port	Dst Port	Protocol	DSCP	Traffic
121.244.182.67	61.16.161.10	ESP_App	20491	24316	ESP	Default	310.93 MB
121.244.182.67	74.201.154.191	https	53023	443	TCP	1111111	125.77 MB
121.244.182.67	74.201.154.152	https	59500	443	TCP	1111111	52.44 MB
121.244.182.67	74.201.154.191	https	55383	443	TCP	Default	44.72 MB
121.244.182.70	74.201.113.15	TCP_App	29040	43859	TCP	1111111	38.84 MB
121.244.182.67	61.16.161.61	https	49505	443	TCP	1111111	32.51 MB
121.244.182.67	114.29.195.84	https	32753	443	TCP	1111111	19.49 MB
121.244.182.76	182.19.95.68	http	41064	80	TCP	Default	14.2 MB
121.244.182.80	80.231.71.29	http	47022	80	TCP	Default	11.5 MB
121.244.182.67	74.201.113.1	ESP_App	41456	30232	ESP	Default	8.52 MB
121.244.182.67	74.201.154.150	https	36389	443	TCP	1111111	8.44 MB
121.244.182.80	80.231.71.25	http	51480	80	TCP	Default	7.87 MB
121.244.182.67	74.201.154.43	https	37654	443	TCP	1111111	7.39 MB
121.244.182.80	84.45.63.43	http	58201	80	TCP	Default	6.0 MB
121.244.182.67	74.125.236.77	https	33630	443	TCP	1111111	5.79 MB
121.244.182.77	66.220.146.224	https	54053	443	TCP	Default	5.48 MB
121.244.182.67	74.125.236.86	https	40683	443	TCP	1111111	5.44 MB
121.244.182.67	61.16.161.50	https	58025	443	TCP	1111111	4.7 MB
121.244.182.76	216.115.212.95	https	47569	443	TCP	Default	4.52 MB
121.244.182.69	61.16.161.10	netmeeting	3389	38260	TCP	1111111	4.07 MB



NetFlow Collector



Cisco NetFlow Versions

Cisco NetFlow Version	Description
Version 1	Original implementation, Now Obsolete Only IPv4 Traffic
Version 5	Most widely used version Supports AS reporting and few additional fields
Version 7	Specific to Cisco catalyst switches
Version 8	Same as Version 5 but with Flow Aggregation options
Version 9	Flexible, Customizable and template based Supports new data fields

More on NetFlow

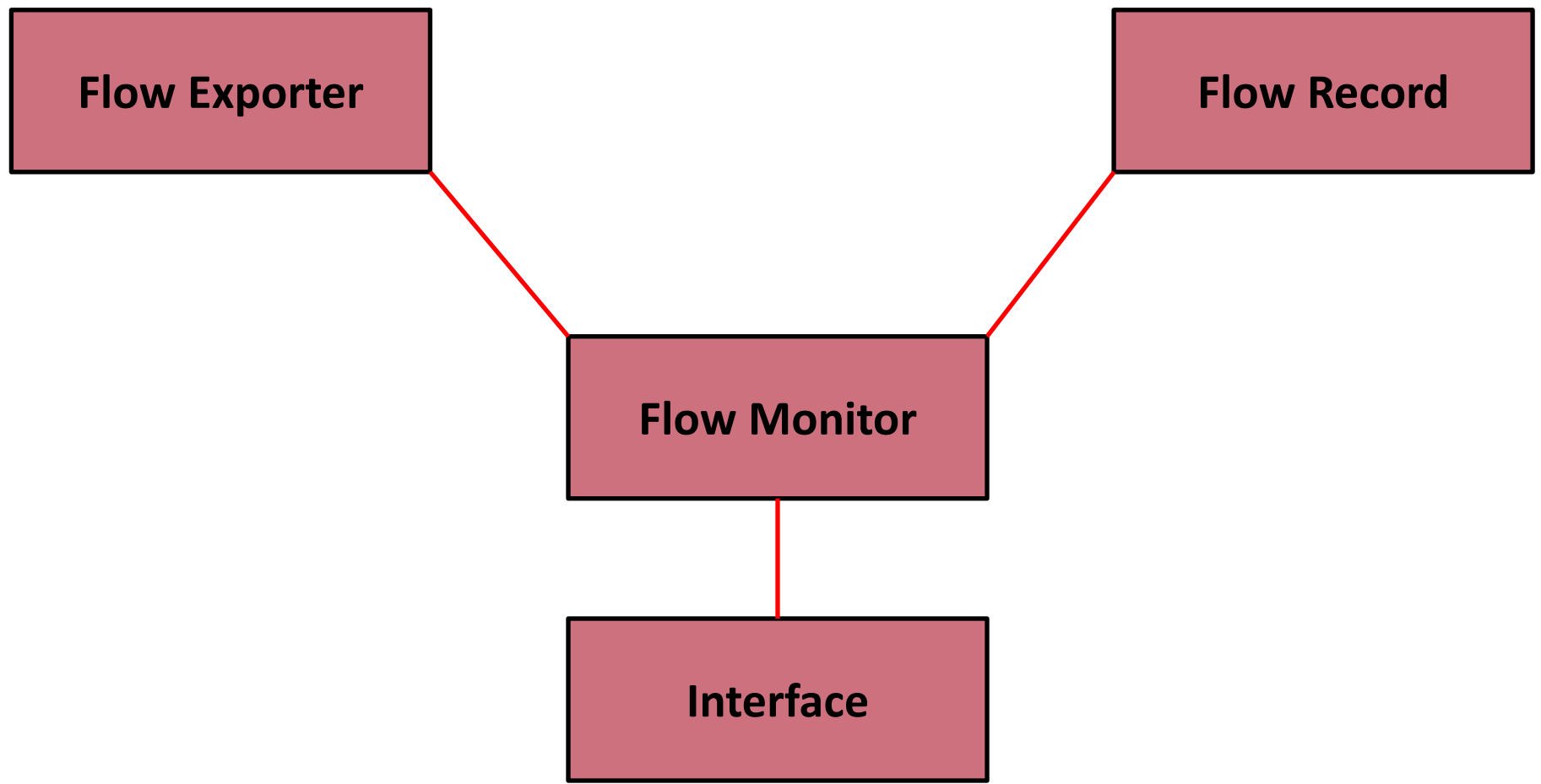
- `ip flow-export version <version> [origin-as | peer-as |`
 - Select the version of NetFlow to be exported and type of AS info.
- `ip flow-export destination <address> <port>`
 - Exactly what it says. e.g. `ip flow-export destination 198.2.1.16 9996`
- `ip flow export source <interface>`
 - The interface through which NetFlow packets are sent from cache to collector. Recommended to use an interface with the best route to the collector.
- `ip flow-cache timeout inactive <seconds>`
 - The time period for which an expired flow will remain in the cache before being exported. 15 seconds is the default as well as the recommended value
- `ip flow-cache timeout active <minutes>`
 - Time period for which an active flow will remain in the cache before being exported. 30 minutes is default but the recommended value is 1 minute.

NetFlow Version 9 – Flexible NetFlow

NetFlow Version 9 – Flexible NetFlow

- Highly flexible flow export - Customized traffic monitoring with user defined key and non key fields
- Ability to monitor a wide range of IP packet information which traditional NetFlow did not have
- Analyze the effect of new technology implementations in your network: IPv6, VoIP, Webex, Telepresence or other voice and video solutions
- Some of the major custom fields supported are
 - MPLS Labels
 - IPv6 Traffic
 - NBAR protocols
 - Live performance of media flows
 - Multicast IP Traffic
 - VLAN ID

Flexible NetFlow Structure



Flexible NetFlow Structure



The diagram illustrates the Flexible NetFlow structure. It consists of two main components: a red box at the top labeled 'Flow Exporter' and a larger blue box below it. The blue box contains five lines of configuration text: 'destination 198.2.16.1', 'source Loopback0', 'transport udp 9996', 'export-protocol netflow-v9', and 'output-features'.

Flow Exporter

destination 198.2.16.1

source Loopback0

transport udp 9996

export-protocol netflow-v9

output-features

Flexible NetFlow Structure

Flow Record

Pre-Defined Flow Records

netflow-original

netflow ipv4 original-input

User-Defined Flow Records

Match statements

match ipv4 source address

match ipv4 destination address

match ipv4 protocol

match transport source-port

match transport destination-port

match interface input

Collect statements

collect routing source as

collect transport tcp flags

collect counter bytes

collect counter packets

collect flow direction

Flexible NetFlow Structure



Flow Monitor



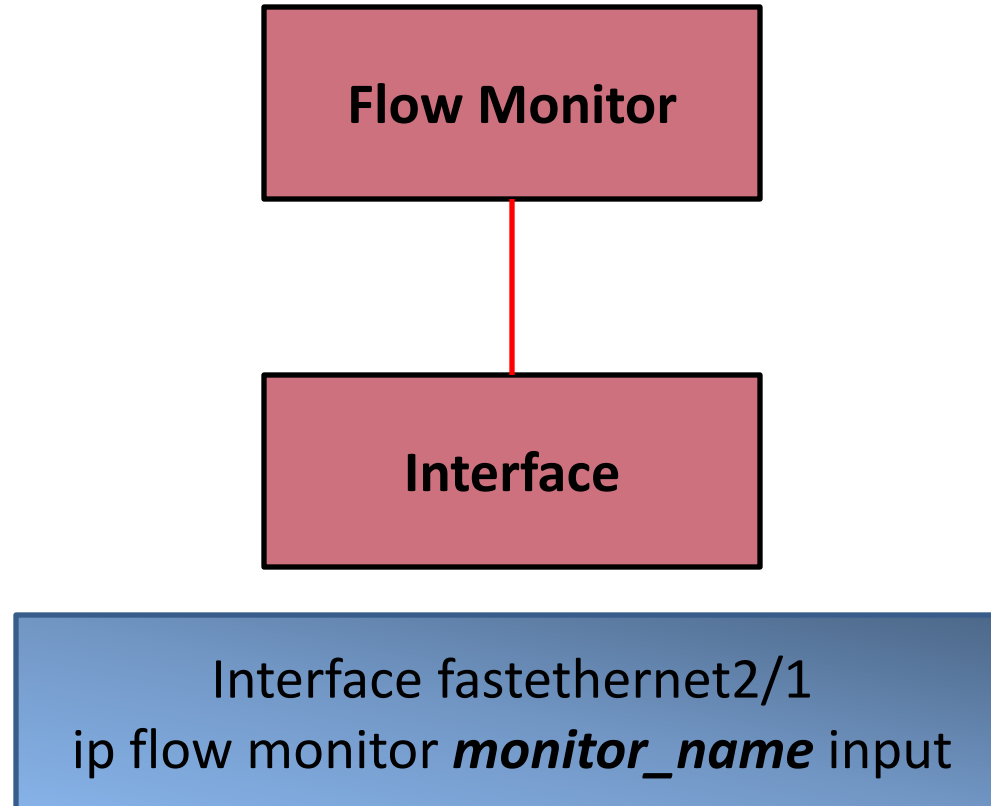
exporter *exporter_name*

record *netflow-original*

OR

record *record_name*

Flexible NetFlow Structure



Config Example - User-Defined Flow Record

flow record *NFArecord*

match ipv4 source address

match ipv4 destination address

match transport source-port

match transport destination-port

match interface input

match ipv4 protocol

match ipv4 tos

match ipv4 dscp

collect routing source as

collect routing destination as

collect routing next-hop address ipv4

collect transport tcp flags

collect counter bytes

collect counter packets

collect timestamp sys-uptime first

collect timestamp sys-uptime last

collect interface output

collect flow direction

collect ipv4 id

collect ipv4 source mask

collect ipv4 destination mask

Config Example - Flow Exporter and Flow Monitor

flow exporter *NFAexporter*

destination 192.16.1.82

source loopback0

transport udp 9996

export-protocol netflow-v9

flow monitor *NFAMonitor*

exporter *NFAexporter*

cache timeout active 1

cache timeout inactive 15

record *NFArecord* **or** record *netflow-original*

Interface fastethernet1/2

ip flow monitor *NFAMonitor* input

NetFlow Performance Impact

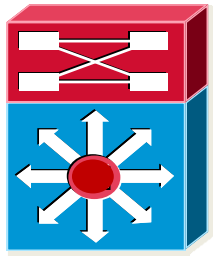
CPU Utilization

- 10,000 active flows – 7.14 % additional CPU
- 65,000 active flows – 22.98 % additional CPU

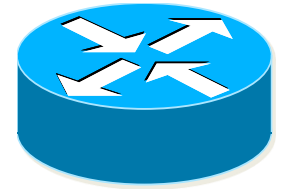
Bandwidth Usage Estimate

- Around 2% to 3% additional bandwidth load on the NetFlow exporting link for the device

Flow Exporting Devices



NetFlow supported Cisco devices



Cisco Catalyst 3560	Cisco 800	Cisco 7200
Cisco Catalyst 3750	Cisco 1800	Cisco 7600
Cisco Catalyst 4500	Cisco 1900	Cisco 12000
Cisco Catalyst 6500	Cisco 2800	Cisco ASR series
Cisco Nexus	Cisco 3800	
Cisco ASA firewall	Cisco 3900	

Other Vendors and Flow Formats

- sFlow: Alcatel, Brocade – Foundry, Dell, Enterasys, Extreme, Force 10, Fortinet, HP ProCurve, Juniper, Vyatta, etc. <http://www.sflow.org/products>
- J-Flow: Juniper devices
- IPFIX : To be developed as the standard for flow export. Described in RFC 3917. Based on NetFlow v9.
- AppFlow: Extension to IPFIX for application monitoring. Citrix NetScaler captures app-specific network data and generates Appflow records
- NetStream: Huawei / 3COM devices

Some Use Cases

- Which links are most utilized and under-utilized
- Who are the top takers and which are the top applications
- Understand application usage - Peak and non-peak usage, when, application volume and speed
- Traffic priorities and QoS performance



Traffic Usage
Src and Dst
Top Apps
App-wise QoS



Application Slowness – Check link utilization



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- [Devices](#)**
- [CBQoS/NBAR](#)
- [IPSLA](#)
- [Cisco WAAS](#)
- [MediaTrace](#)
- [Security Analytics](#)
- [Billing](#)
- [Reports](#)
- [Admin](#)

- [Device Groups](#)
- [IP Groups](#)
- [Alert Profiles](#)
- [Schedule Reports](#)
- [Application / QoS Maps](#)
- [User Management](#)
- [License Management](#)

Interface View

Select Layout | Filter | Sort by

Device Group: [All Devices](#)

Refresh: Every 1 Minute | Last Hour

[Set SNMP](#)

[More Reports](#)

Routers/Switches [Show All](#) | [Hide All](#)

Flow Rate in the past 1 hour : 114 per second

California - HQ | IP: 172.18.149.88 | Flows Received: 446588

Interface Name	IN Traffic	OUT Traffic	Alerts
Backup	8% 7.63 Mbps	8% 7.66 Mbps	-
Link - Site A	76% 7.6 Mbps	77% 7.66 Mbps	-
Link - Site B	8% 7.53 Mbps	8% 7.61 Mbps	-
Link - Site C	8% 7.59 Mbps	8% 7.66 Mbps	-
▶ cisco_2081_Site A		1 Interface(s)	
▶ ZohoCorp		10 Interface(s)	

Details for Last Hour

[Consolidated Report](#)

IP Group List

IP Group Name	IN Traffic	OUT Traffic	Alerts
Internet Traffic of Si...	0% 0.00	0% 0.00	-
Mail Sites	0% 0.00	0% 0.00	-
Site A to Site B	0% 0.00	0% 0.00	-
Social Network Sites	0% 0.00	0% 0.00	-
Sports Sites	0% 0.00	0% 0.00	-
Video Sites	0% 0.00	0% 0.00	-
ip net	0% 0.00	0% 0.00	-

Check top applications – HTTP more than business application

California - HQ --> [Link - Site A](#)

[Action\(s\)](#) [More Reports](#) [Dashboards](#)

[Traffic](#) **[Application](#)** [Source](#) [Destination](#) [QoS](#) [Conversation](#) [Multicast](#) [Medianet](#) [NBAR](#) [CBQoS](#) [Security Events](#)

IN OUT [Last Hour](#) From: To:

[Application](#) | [Application Groups](#) | [Top Sites](#)

[Protocol Distribution](#) | Showing 1 to 17 | View per page

Application	Traffic(Total: 3.75 GB)	% of total traffic
http	2.41 GB	64%
RightNow	805.29 MB	21%
https	200.37 MB	5%
ftp	106.91 MB	3%
systat	101.2 MB	3%
smtp	100.51 MB	3%
compressnet	4.18 MB	<1%
ftp-data	3.95 MB	<1%
icmp	3.32 MB	<1%
netbios-ns	2.84 MB	<1%
dhcp-failover	2.43 MB	<1%
mailbox	2.12 MB	<1%
berknet	1.51 MB	<1%
rpi	1.16 MB	<1%
citrix-rtmp	550.0 KB	<1%
sip	330.0 KB	<1%
Unknown_App [Show Ports]	60.0 KB	<1%
unaccounted	5.01 MB	<1%

Incorrect priority for business application

California - HQ --> [Link - Site A](#)

[Action\(s\)](#) [More Reports](#) [Dashboards](#)

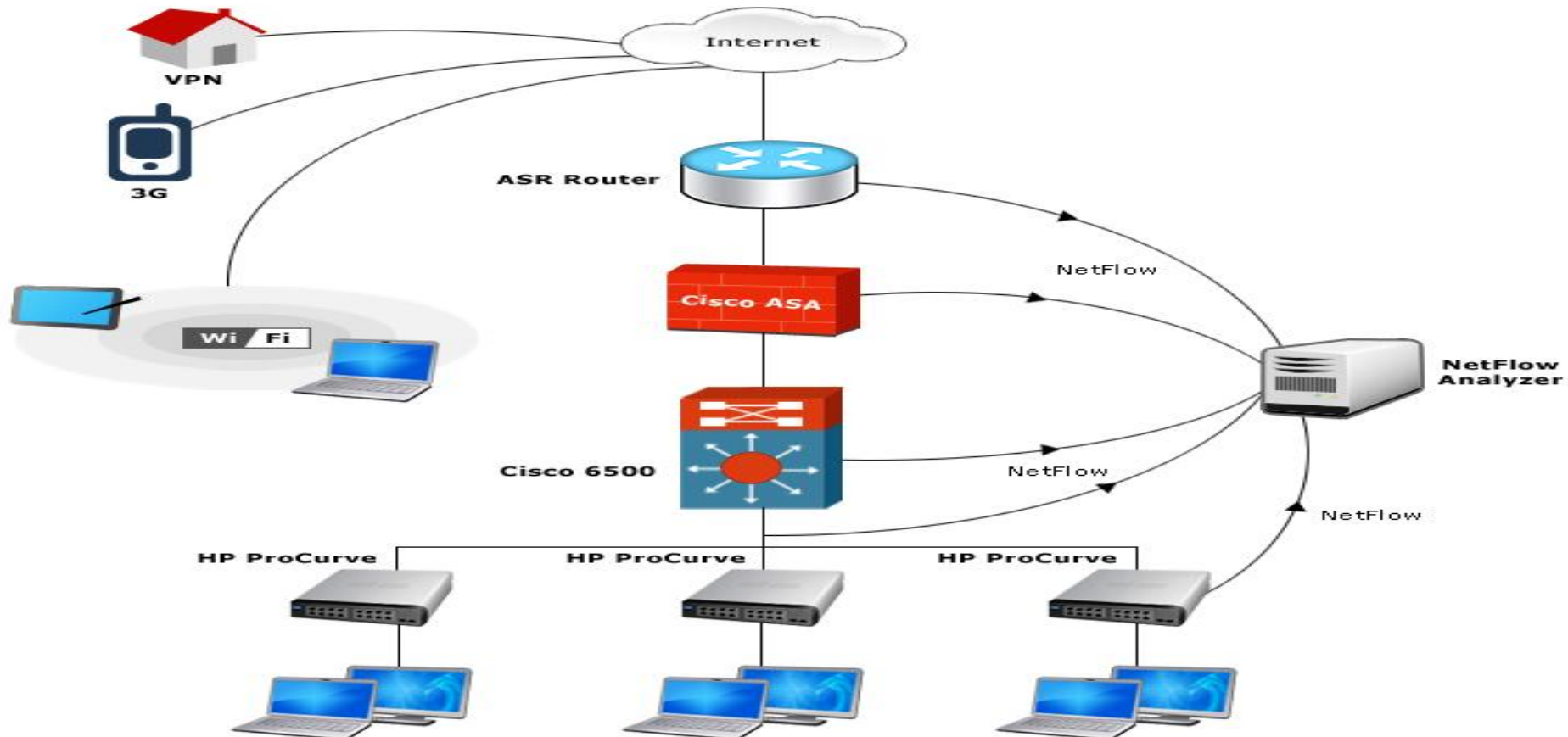
[Traffic](#) **[Application](#)** [Source](#) [Destination](#) [QoS](#) [Conversation](#) [Multicast](#) [Medianet](#) [NBAR](#) [CBQoS](#) [Security Events](#)

Top Application IN Report - [RightNow](#) From: 2012-02-22 20:01 To: 2012-02-22 20:16 [Back](#)

Resolve DNS | Group by [None](#) Showing 1 to 50 View per page [50](#)

Src IP	Dst IP	Application	Port	Dst Port	Protocol	DSCP	Traffic(43.25 MB)	Percent
69.63.180.2	192.168.1.106	RightNow	107	107	TCP	Default	70.0 KB	<1%
69.63.180.3	192.168.1.201	RightNow	107	107	TCP	Default	50.0 KB	<1%
69.63.180.8	192.168.1.126	RightNow	107	107	TCP	Default	50.0 KB	<1%
69.63.180.1	192.168.1.27	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.10	192.168.1.158	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.11	192.168.1.129	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.11	192.168.1.137	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.11	192.168.1.189	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.12	192.168.1.196	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.12	192.168.1.32	RightNow	107	107	TCP	AF12	40.0 KB	<1%
69.63.180.12	192.168.1.4	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.14	192.168.1.204	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.14	192.168.1.228	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.14	192.168.1.244	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.15	192.168.1.161	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.15	192.168.1.69	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.16	192.168.1.144	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.17	192.168.1.239	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.19	192.168.1.11	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.19	192.168.1.129	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.2	192.168.1.162	RightNow	107	107	TCP	Default	40.0 KB	<1%
69.63.180.2	192.168.1.42	RightNow	107	107	TCP	Default	40.0 KB	<1%

- Specific IP Traffic header information captured - Low overhead on network devices
- Can work in high speed environments as well as new technologies like MPLS or 100G networks



- Non Signature based - Hence can detect zero day malware
- Detects anomalies coming beyond IDS/IPS and firewalls or even those originating from your LAN network

Security Events

Security Dashboards

- ▣ Last 24Hour(811)
 - ▣ Bad Src-Dst(353)
 - ▣ Suspect Flows(326)
 - ▣ DoS / Flash Crowd(110)
 - ▣ Scans / Probes(22)

Security Posture | Offenders & Targets | Problem Analysis | Resource Analysis
[Show Filter](#)

Flows Processed : 827129

Top Classes [Show All](#) | [Hide All](#)

- ▣ Bad Src-Dst
- ▣ Suspect Flows

Problem / Events / Resources

Problem	Events	Resources
Invalid ToS Flows	158	40
TCP Urq Violations	72	46
Malformed IP Packets	24	02
TCP Syn_Fin Violations	18	02
TCP Fin Violations	18	02
Malformed TCP Packets	18	02
TCP Syn Violations	09	02
TCP Rst Violations	09	02

Events

Resources

Time Distribution

■ Events ■ Resources ■ Problems

▣ DoS / Flash Crowd

Problem / Events / Resources

Problem	Events	Resources
Land Attack Flows	36	02
Short UDP Inflood	27	06
TCP Urq Inflood	22	22
ICMP Port Unreachable Inflood	20	03
ICMP Port Unreachable Outflood	05	01

Events

Resources

Time Distribution

■ Events ■ Resources ■ Problems

- Security Events
- Security Dashboards
- Last 24Hour(15585)
 - Suspect Flows(9647)
 - DoS / Flash Crowd(5166)
 - Bad Src-Dst(767)
 - Scans / Probes(5)

Event List

[Show Filter](#)

[Show DNS](#)
Flows Processed : 67412527

Report Details 1 - 7 Per Page : 25

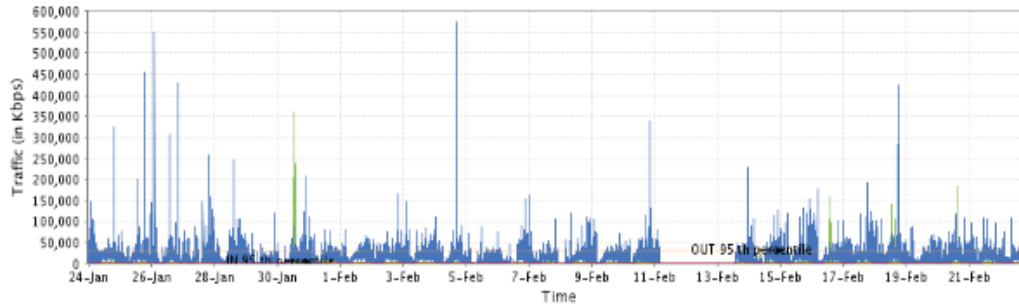
ID	Problem	Offender(s)	Routed via	Target(s)	Time	Hits	
141074	Suspect Flows - Excess Short TCP Hands...	NA 10: [192.168.5.1, 192.168.5.2, 192.168.5.3, 192.168.5.4, 192.168.5.5, 192...	3: [172.18.119.150 (Ifindex113), 172.18.119.150 (Ifindex114), 172.18.119....	NA 1: [62.210.136.128]	2012-02-22 13:24:30 -- 2012-02-22 13:24:33	100	View
141071	Suspect Flows - Excess Short TCP Hands...	NA 12: [192.168.5.1, 192.168.5.2, 192.168.5.3, 192.168.5.4, 192.168.5.5, 192...	5: [172.18.119.150 (Ifindex111), 172.18.119.150 (Ifindex112), 172.18.119....	NA 1: [62.210.136.128]	2012-02-22 13:24:28 -- 2012-02-22 13:24:30	100	View
141070	Suspect Flows - Excess Short TCP Hands...	NA 13: [65.204.166.1, 192.168.5.1, 192.168.5.2, 192.168.5.3, 192.168.5.4, 19...	5: [172.18.119.150 (Ifindex111), 172.18.119.150 (Ifindex112), 172.18.119....	NA 1: [62.210.136.128]	2012-02-22 13:24:26 -- 2012-02-22 13:24:28	100	View
137120	Suspect Flows - Excess Short TCP Hands...	NA 2: [62.23.50.192, 62.210.136.128]	5: [172.18.119.150 (Ifindex111), 172.18.119.150 (Ifindex112), 172.18.119....	NA 2: [62.210.136.128, 65.204.166.1]	2012-02-22 07:24:28 -- 2012-02-22 07:24:30	100	View
137117	Suspect Flows - Excess Short TCP Hands...	NA 1: [62.23.50.192]	5: [172.18.119.150 (Ifindex111), 172.18.119.150 (Ifindex112), 172.18.119....	NA 1: [62.210.136.128]	2012-02-22 07:24:28 -- 2012-02-22 07:24:28	100	View
133106	Suspect Flows - Excess Short TCP Hands...	NA 2: [62.23.50.192, 62.210.136.128]	5: [172.18.119.150 (Ifindex111), 172.18.119.150 (Ifindex112), 172.18.119....	NA 2: [62.210.136.128, 65.204.166.1]	2012-02-22 01:24:12 -- 2012-02-22 01:24:14	100	View
133103	Suspect Flows - Excess Short TCP Hands...	NA 1: [62.23.50.192]	5: [172.18.119.150 (Ifindex111), 172.18.119.150	NA 1: [62.210.136.128]	2012-02-22 01:24:12 -- 2012-02-22 01:24:12	100	View

- Is the bandwidth upgrade necessary?
- Analyze application usage. Limit or block bandwidth hogging applications using QoS, ACL, etc.
- Check link utilization and business application distribution over time in lowest possible granularity – 1 minute.
- Do you still need more bandwidth?
- Informed decisions with reports to validate leads to higher cost savings

Report

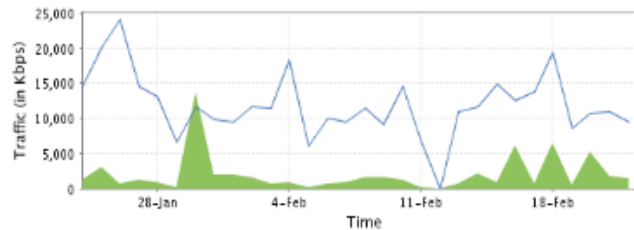
- Volume
- Speed
- Utilization
- Packets

1 Minute Average

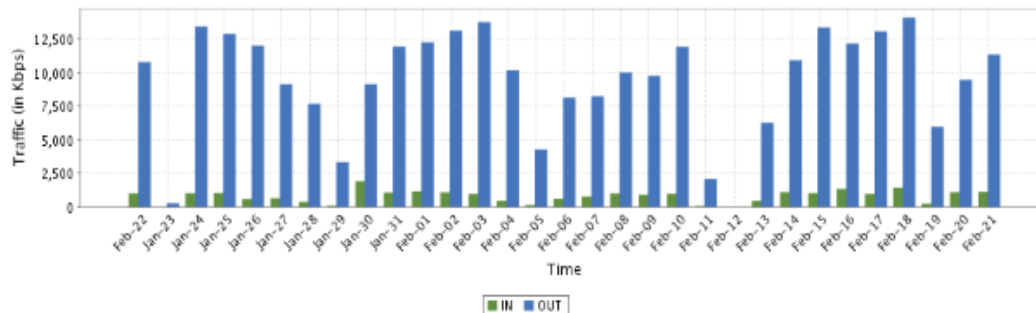


Category	Total	Max	Min	Avg	Standard Deviation	95th Percentile
IN	273.19 GB	359.43 Mbps	0.00	843.16 Kbps	3.38 Mbps	1.96 Mbps
OUT	3.14 TB	573.22 Mbps	0.00	9.72 Mbps	13.21 Mbps	29.28 Mbps

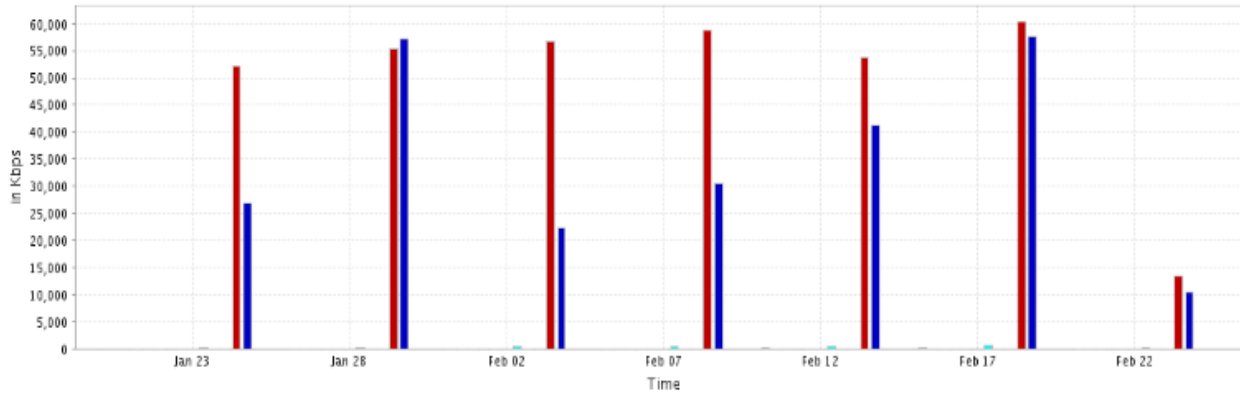
Standard Deviation Graph(Daily)



Average Usage(Daily)



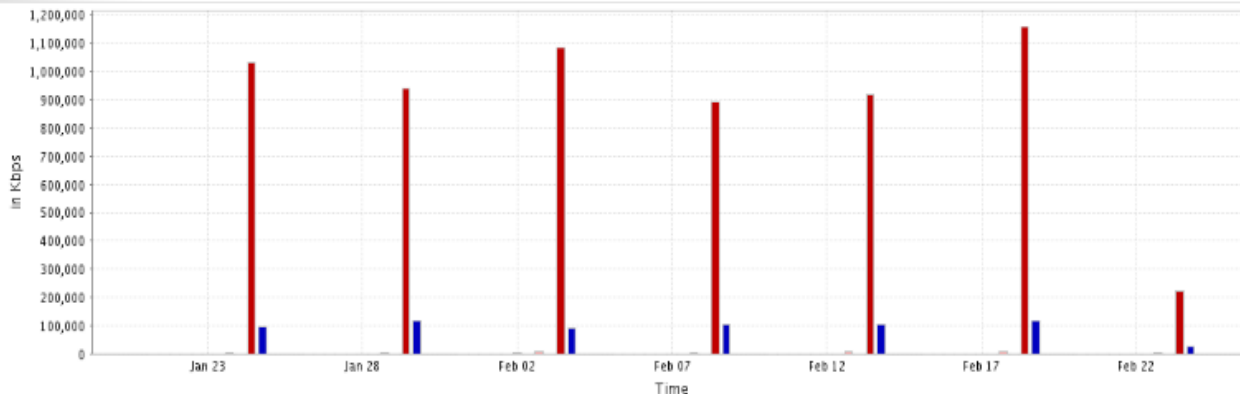
ApplicationIN Growth Report



Legend: echo, microsoft-ds, domain, ssh, smtp, hosts2-ns, TCP_App, netbios-ssn, WWW, http, https

ApplicationIN	Jan 23	Jan 28	Feb 02	Feb 07	Feb 12	Feb 17	Feb 22
echo	58.06 Kbps	78.44 Kbps	73.82 Kbps	70.08 Kbps	84.4 Kbps	97.8 Kbps	18.59 Kbps
microsoft-ds	12.82 Kbps	16.63 Kbps	16.25 Kbps	13.3 Kbps	11.04 Kbps	16.96 Kbps	3.17 Kbps
domain	28.48 Kbps	37.77 Kbps	35.17 Kbps	36.89 Kbps	34.3 Kbps	40.64 Kbps	7.16 Kbps
ssh	-	34.0 Kbps	-	53.86 bps	-	0.80 bps	-
smtp	752.18 bps	1.43 Kbps	19.42 Kbps	3.34 Kbps	813.75 bps	21.41 Kbps	352.72 bps
hosts2-ns	20.98 Kbps	10.66 Kbps	41.7 Kbps	2.55 Kbps	2.33 Kbps	4.46 Kbps	3.09 Kbps
TCP_App	296.55 Kbps	278.64 Kbps	375.5 Kbps	386.97 Kbps	377.79 Kbps	560.63 Kbps	125.52 Kbps
netbios-ssn	12.81 Kbps	16.63 Kbps	16.24 Kbps	13.3 Kbps	11.03 Kbps	16.96 Kbps	3.17 Kbps
WWW	14.63 Kbps	51.88 Kbps	3.84 Kbps	6.03 Kbps	1.33 Kbps	13.84 Kbps	114.23 bps
http	52.11 Mbps	55.37 Mbps	56.83 Mbps	58.73 Mbps	53.73 Mbps	60.43 Mbps	13.41 Mbps
https	26.92 Mbps	57.18 Mbps	22.34 Mbps	30.5 Mbps	41.16 Mbps	57.57 Mbps	10.35 Mbps

ApplicationOUT Growth Report



Legend: icmp, domain, isakmp, smtp, ssh, hosts2-ns, UDP_App, TCP_App, WWW, http, https

- Verify the Committed Information Rate and Committed Data Rate with your own usage based reports
- Generate billing reports and compare with ISP reports
- For department/project level billing : Account per network
- Billing based on 5 minute averages and 95th percentile. 95th percentile can be IN and OUT merged or IN and OUT separate
- Design In-line with generic ISP based billing solutions

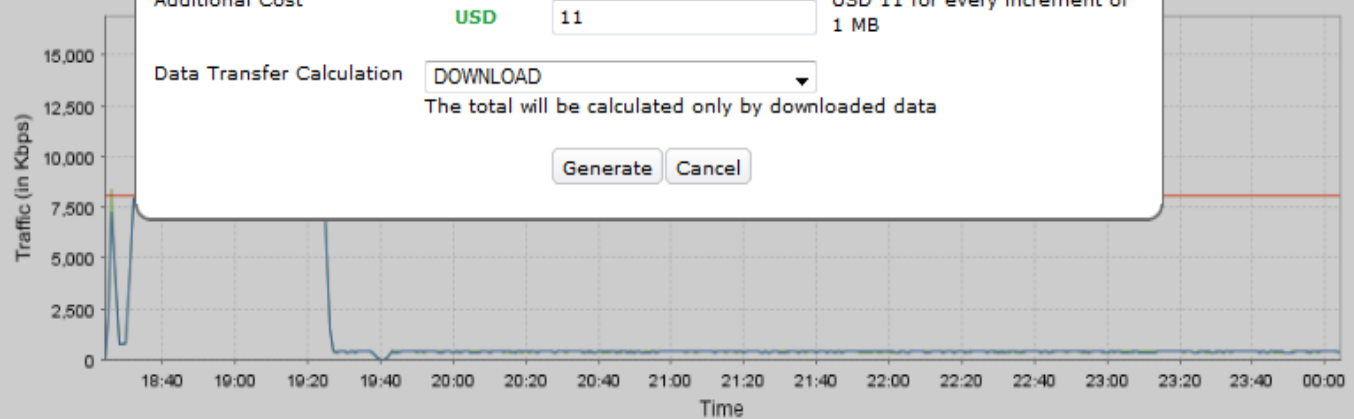
Device/Interface : California - HQ --> Link - Site A

Custom Selection From : 2012-02-22 18:24

Report

Volume Speed Utilization Packets

1 Minute Average



Category	Total	Max	Min	Avg	Standard Deviation	95th Percentile
IN	4.81 GB	16.09 Mbps	0.00	1.88 Mbps	3.58 Mbps	8.14 Mbps
OUT	4.82 GB	16.15 Mbps	0.00	1.88 Mbps	3.58 Mbps	8.03 Mbps

Enter Billing Details

Bill Plan Name:

Billing Type:

Base Volume: [Bytes]

Base Cost: USD 32 for the initial 1 MB

Additional Volume: [Bytes](Optional)

Additional Cost: USD 11 for every increment of 1 MB

Data Transfer Calculation: The total will be calculated only by downloaded data

Average Usage(Daily)



NetFlow Analyzer Capacity Planning Report

Device/Interface : California - HQ --> Link - Site A

Custom Selection

From : 2012-02-22 18:24



To : 2012-02-23 00:04



Show

Business Hour Filter

Exclude weekends

Report

Volume

Speed

Utilization

Packets

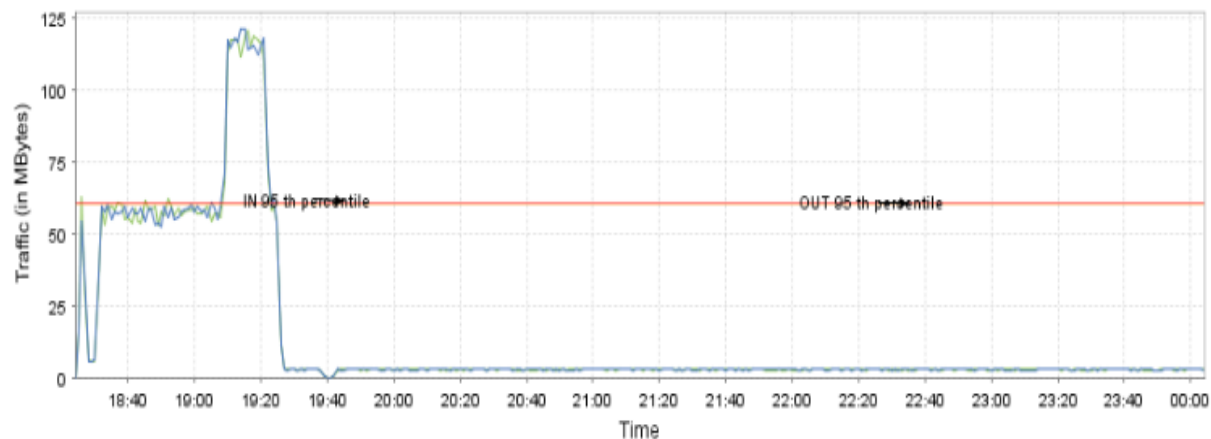
Invoice for plan Project A_bill usage :

Details : **USD 32** for the first **1.0 MB**
USD 11 for every increment of **1.0 MB**

Data Transfer : **4.81 GB**
 Calculation : **DOWNLOAD**

Total Cost : **USD 53014.06**

1 Minute Average



Category	Total	Max	Min	Avg	Standard Deviation	95th Percentile
IN	4.81 GB	120.74 MB	0.00	14.12 MB	26.87 MB	61.11 MB
OUT	4.82 GB	121.17 MB	0.00	14.16 MB	26.91 MB	60.27 MB

Analyze Application usage and VoIP Conversations

Traffic **Application** Source Destination QoS Conversation Multicast Medianet NBAR CBQoS Security Events

IN OUT Today Report From: 2012-02-23 00:00 To: 2012-02-23 10:26

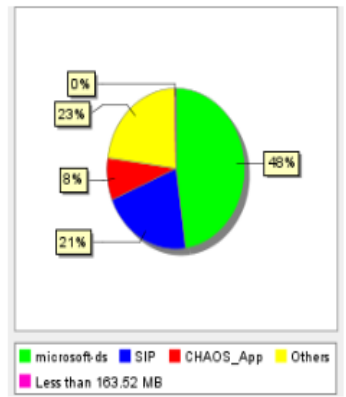
Application | Application Groups | Top Sites Protocol Distribution | Showing 1 to 10 View per page 50

Application	Traffic(Total: 8.17 GB)	% of total traffic
microsoft-ds	3.9 GB	48%
SIP	1.71 GB	21%
CHAOS_App [Show Ports]	687.96 MB	8%
telnet	3.64 MB	<1%
ftp	3.44 MB	<1%
https	3.4 MB	<1%
ftp-data	3.32 MB	<1%
smtp	3.3 MB	<1%
palace-5	3.06 MB	<1%
ms-wbt-server	2.88 MB	<1%
unaccounted	1.84 GB	23%

Showing 1 to 10

Top Traffic - ApplicationIN

California - HQ [Link - Site A]



- Bulk Data scheduled during business hours
- Both VoIP and bulk data applications under default priority
- Reschedule bulk data for non peak hours – Get traffic distribution report over time to know peak and non-peak hours
- Assign QoS priority for VoIP traffic – Validate QoS policy performance from NetFlow conversation reports
- Study effect of network changes using various reports

SNMP, Packet Sniffing or NetFlow

Answering an FAQ

- **SNMP:** Basic method
 - Traffic usage information from any SNMP capable device
 - No details - Port, Protocol, IP Address of traffic cannot be seen
 - Negligible overhead on network resources
- **NetFlow:** Optimal method
 - Answers WHO, WHAT, WHEN and WHERE question on IP traffic
 - Detailed information. Very less or ignorable overhead on network
- **Packet Sniffing:** Advanced and detailed
 - Most detailed and In-depth information
 - Every IP Traffic information captured
 - Requires SPAN - High resource requirements and highly expensive

When to Use?

- **SNMP:**
 - No NetFlow available or detailed visibility is not required
 - Accurate bandwidth usage reports is necessary
 - Compare SNMP stats with NetFlow based reports to confirm report accuracy
- **NetFlow:**
 - Implement throughout the network, on all supported devices, at all times
 - Proactive reporting and troubleshooting
 - Many use cases
- **Packet Sniffing:**
 - Resource and data intensive with huge storage requirements
 - Use in high priority environments like data centers, server farms
 - Keep in standby mode and use when problems require packet level analysis

- Network uptime is a business requisite
- To create high performing networks, proactive monitoring is needed
- Use NetFlow, a non-intrusive, zero network impact technology to keep a tab on your complete network
- Cost Savings: Less downtime, Informed decisions, Hold back on WAN optimization & bandwidth upgrades, Secure network
- Small enterprises: Packet Sniffing is highly expensive. Use SNMP reports and NetFlow
- Medium and Large enterprises : Proactive monitoring with NetFlow & Packet Sniffing for detailed analysis at packet level

About NetFlow Analyzer

- Solution for bandwidth monitoring, traffic analysis & network forensics
- Supports flow formats like NetFlow, sFlow, IPFIX, Appflow, etc.
- Many of Cisco's major monitoring technologies supported:
 - Cisco NetFlow
 - Cisco Medianet – Perf Monitoring and Mediatrace
 - Cisco CBQoS
 - Cisco NBAR - via SNMP and Flexible NetFlow
 - Cisco IPSLA - VoIP and Data
 - Cisco WAAS reporting

- Additional features:
 - Network behavior anomaly detection leveraging on Cisco NetFlow
 - Enhanced reporting on Cisco ASA NSEL flows
 - Reporting on Autonomous System information from NetFlow data
- Distributed architecture based enterprise edition available for monitoring more than 250 geo-distributed interfaces or more than 600 high traffic interfaces
- Future enhancements include: Support for more Flexible NetFlow fields, Cisco PfR, Cisco Smart Logging and Telemetry, NBAR2

Questions?

Over 4000 enterprises worldwide uses ManageEngine NetFlow Analyzer for traffic analytics

NetFlow Analyzer: www.netflowanalyzer.com

TAC Team: netflowanalyzer-support@manageengine.com

Sales: sales@manageengine.com

NetFlow Analyzer Blogs: <https://blogs.netflowanalyzer.com>

User Forums: <http://forums.netflowanalyzer.com>