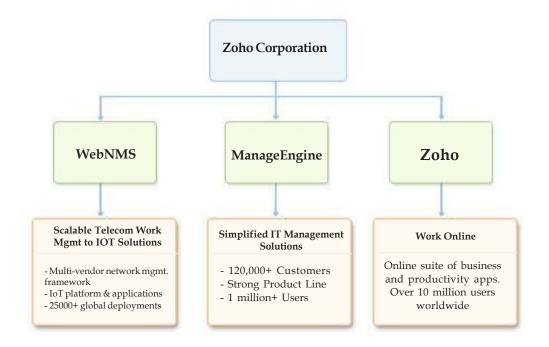
## About Zoho Corp.

Zoho Corp. is a privately held, profitable organization focused on building quality and affordable software for businesses. It consists of three divisions: Zoho.com, ManageEngine, and WebNMS.



### Zoho.com - Online Business, Productivity, and Collaboration Apps

Zoho.com offers a suite of online web applications geared towards increasing workforce productivity and offering easy collaboration. More than 10 million users rely on Zoho's business, productivity, and collaboration apps to conduct their day-to-day work.

To date, Zoho has launched 25+ different applications, which include several online office applications such as Writer, Sheet, Show, and Mail, along with a host of business applications ranging from CRM to Projects, Invoice, and Meeting. These applications are offered directly via Zoho.com, or through hundreds of partners in the Zoho Alliance Partner Program. Zoho has received numerous awards, including About.com 'The Best in Email' Reader's Choice Awards and InfoWorld 2009 Technology of the Year Award.

ManageEngine simplifies IT management with affordable software that offers the ease of use SMBs need and the powerful features the largest enterprises demand. More than 120,000 companies around the world - including three of every five Fortune 500 companies - trust our products to manage their networks and data centers, business applications, and IT services and security. Another 300,000-plus admins optimize their IT using the free editions of ManageEngine products.

**WebNMS** speacilizes in solutions for multi-vendor network management, service orchestration and IoT infrastructure management. WebNMS markets these solutions on flexible, extensible platform to network service providers, managed service providers and equipment vendors. WebNMS has more than 25000 carrier deployments worldwide in Tier1 Carriers.

## History

Zoho Corporation has offices worldwide, including the United States, India, Singapore, Japan and China.

- Bootstrapped expansion from frameworks to end products to online apps
- Serves customers, ranging from solopreneurs, startups, SMBs to large enterprises
- 3,000 employees worldwide
- Profitable since inception

## Philosophy

No frills. R&D driven. 100% customer focused. Zoho Corporation believes in providing customers with the best software at affordable prices.

"A customer is the most important visitor on our premises.

He is not dependent on us. We are dependent on him.

He is not an interruption in our work - he is the purpose of it.

We are not doing him a favor by serving him.

He is doing us a favor by giving us the opportunity to serve him."

- Mahatma Gandhi

### Market Served

### ManageEngine - Enterprise IT Management

ManageEngine offers simple, easy-to-use, real-time IT management products at a price that every business can afford. It is thoughtfully built for SMBs, large enterprises, and MSPs. The ManageEngine suite provides solutions for network performance management, help desk & ITIL, bandwidth monitoring, server and application management, desktop management, mobile device management, security information event management, password management, network configuration management, and Active Directory management.

ManageEngine products are easy to install, set up, and use. They offer extensive support, consultation, and training. Worldwide, more than 120,000 established and emerging enterprises - including more than 60 percent of the Fortune 500 - rely on ManageEngine to meet their IT management needs cost-effectively. ManageEngine has customers from more than 200 countries. Some of the company's better known customers are HP, EMC, Applied Materials, NASA, DuPoint, Lockheed Martin, StorageTek, and Sony.

## ManageEngine Products

- ➤ Active Directory 360
- ➤ ADAudit Plus
- ➤ ADManager Plus
- ➤ ADSelfService Plus
- ➤ AssetExplorer
- ➤ AlarmsOne
- ➤ Applications Manager
- ➤ Converged Infrastructure
- ➤ Desktop Central
- ➤ Desktop Central MSP
- ➤ EventLog Analyzer
- > Exchange Reporter Plus
- > Firewall Analyzer
- ➤ Mobile Device Manager Pulus
- ➤ NetFlow Analyzer
- ➤ Network Configuration Manager
- ➤ Network Defender Plus

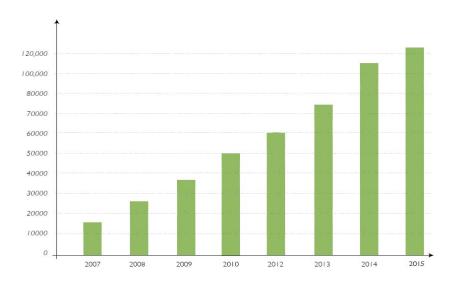
- ➤ OpManager
- ➤ OpStor
- ➤ OpUtils
- ➤ OS Deployer
- ➤ PasswordManager Pro
- ➤ PasswordManager Pro MSP
- ➤ RackBuilder Plus
- ➤ Recovery Manager Plus
- ➤ ServiceDesk Plus
- ➤ SharePoint Manager Plus
- ➤ ServiceDesk Plus MSP
- ➤ SupportCenter Plus
- ➤ SQLDB Manager Plus
- ➤ Social IT Plus
- ➤ TopoMapper Plus
- ➤ Site 24x7

## ManageEngine Free Tools

- ➤ Active Directory Tools
- ➤ Azure Performance Monitor Tool
- ➤ EC2 Health Monitor Tool
- > Exchange Health Monitor Tool
- ➤ HyperV Performance Monitor Tool
- ➤ Hyper V Configuration Tool
- ➤ ManageEngine Ping Tool for iPhone
- ➤ Ping Tool
- ➤ Network & Site Reliability Engineer
  Tools
- ➤ Process Traffic Monitor Tool
- ➤ Server Health Monitor Android App
- ➤ SNMB MIB Browser Tool-Android App ➤

- ➤ SharePoint Health Monitor Tool
- Syslog Forwarder Tool
- > SQL Health Monitor Tool
- > VM Configuration Tool
- > VM Health Monitor Tool
- ➤ VM Manager Plus
- ➤ Windows Health Monitor Tool
- Windows Service Monitor Tool
- ➤ Windows Server Monitor iPhone App
- ➤ Windows Admin Tools
- ➤ Windows SNMP Enabler
- WiFi Monitor Plus Android App
  - Xen Server Health Monitor Tool

## ManageEngine Customers Growth Chart



#### Market Served

Zoho.com - Online Business, Productivity, and Collaboration Apps

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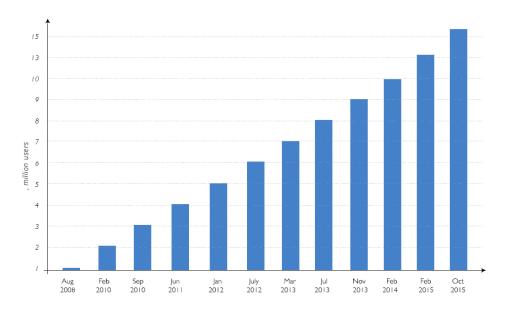
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### **Zoho Services**

- > Zoho Assist
- > Zoho Books
- ➤ Zoho BugTracker
- > Zoho CRM
- > Zoho Campaigns
- > Zoho Connect
- ➤ Zoho ContactManager
- > Zoho Creator
- > Zoho Docs
- > Zoho Invoice
- ➤ Zoho Inventory
- > Zoho Expenses
- ➤ Zoho SalesIQ
- > Zoho Forms

- > Zoho Marketplace
- > Zoho Mail
- Zoho Meeting
- ➤ Zoho People
- ➤ Zoho Projects
- > Zoho Reports
- Zoho Recruit
- Zoho Sites
- ➤ Zoho ShowTime
- Zoho Social
- Zoho Subscriptions
- > Zoho Support
- Zoho Survey
- > Zoho Vault

### **Zoho Customers Growth Chart**



### Market Served

#### **WebNMS**

WebNMS is a global leading provider of best of breed Telecom Network Management and Internet of Things (IoT) solutions.

### WebNMS Symphony - Telecommunications

WebNMS specializes in solutions for unified, multi-vendor network management and service orchestration. To address the need for agile and dynamic services, WebNMS offers the scalable Symphony Orchestration Platform for end-to-end network and service management of Carrier Ethernet, MPLS, Optical, Wireless, Satellite, Broadband, newer technologies such as SDN & NFV networks. WebNMS markets these solutions on a flexible, customizable framework to network service providers, managed service providers and equipment vendors. Customers in this segment include AT&T, Cox Communications, Time Warner Cable, Vocus Communications and more.

#### WebNMS IoT

WebNMS IoT platform is engineered to provide solutions pertaining to Energy Management, Remote Security, Location Tracking, Smart Cities and other such Industrial Applications. The diverse capabilities such as support for multiple gateways coupled with rich set of APIs, facilitate the building of a broad range of smart applications easier. The flexibility and robustness offered by the WebNMS IoT Platform enables enterprises to achieve their various business objective & requirements through a single unified platform.

#### WebNMS Services

#### > Service Provider Solutions

- ➤ WebNMS Framework for NMS/MoM
- ➤ Carrier Ethernet Services Manager
- > MPLS Services Manager
- ➤ Applications Manager
- > Syslog Manager

### > Equipment Vendor Solutions

- ➤ Java SNMP API
- ➤ .NET SNMP API
- ➤ SNMP API Android Edition
- ➤ Java SNMP Agent
- ➤ C SNMP Agent
- ➤ SNMP Adaptor for JMX
- ➤ CLI API / TL1 API

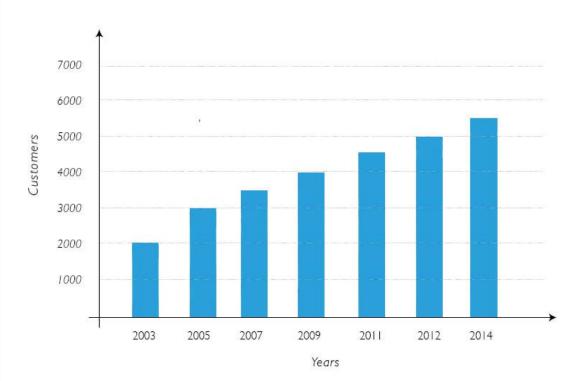
#### ➤ IoT

- ➤ WebNMS IoT Platform
- ➤ IoT Solutions
- ➤ ATM
- ➤ Cell Tower Manager
- ➤ Wind MillManager
- ➤ Solar Farm Manager
- ➤ Road Infrastructure Manager
- ➤ DCIM
- ➤ Power Grid Monitoring

#### ➤ Test Toolkit

- ➤ Simulation Toolkit
- > SNMP Utilities
- ➤ Agent Tester

### WebNMS Customers Growth Chart



# Zoho Corp. Customers List



Ownership Zoho Corporation Pvt. Ltd. is privately held.

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